



BUILDING ON SUCCESS

INTENSE FOCUS • EXTREME RESULTS

SEPTEMBER 27-28, 2018 • GRAND AMERICA HOTEL

PRE-CONFERENCE EVENTS, Wednesday, September 26 *(These sessions are geared mainly for the private sector)*

BREAKTHROUGH THINKING with Rami Goldratt, 9:00am – 5:00pm (lunch provided)

GET YOUR FOCUS ON! with Lisa Scheinkopf, 1:00pm – 5:00pm

The two pre-day workshops and the special event with Mr. Nampachi Hayashi are exclusively for attendees of the BUILDING ON SUCCESS 2018 conference. There is no extra fee to attend.

Day One: Thursday, September 27

8:00am – 8:30am	GRAND AMERICA HOTEL Registration and Continental Breakfast									
8:30am – 10:00am	OPENING PLENARY SESSION State of Utah Welcome: Kris Cox, Executive Director, Governor's Office of Management and Budget Remarks: Lt. Governor Spencer J. Cox Focus: Why Most Problems Don't Need to be Solved: Kris Cox									
10:15am – 11:05am	WORKSHOPS WITH A FOCUS ON GOVERNMENT OPERATIONS					WORKSHOPS WITH A FOCUS ON PRIVATE SECTOR OPERATIONS				
	IMPERIAL A	IMPERIAL B	IMPERIAL C	IMPERIAL D	SAVOY	MURANO	MILANO	RIVIERA	FOUNTAINBLEU	IMPERIAL RECEPTION C
	The Shortcut to SUCCESS in Social Services Staci Gheim	Telling Your Story Jessica Larsen Isaac Holyoak Michael Brian	SUCCESS Framework 101 Steve Cuthbert Greg Gardner	Got Smarts? The Use of Integrated Workflow Intelligence to Improve Processes and Results Rick Little	Keep it Simple: Agile Procurement in the Public Sector Chris Hughes Windy Aphayrath	Yes, We've Always Done It this Way, but... Why not Do It Better, Faster, Cheaper? Lowell Keig	Extreme Performance, Extreme Collaboration Andrew Hargrove Delta Air Lines	The Champion's Mindset William Thomas Bridgestone Brazil Tire Company	Bulletproof Operations Alvaro Lozano Edwin Gonzales AGP	Graduating More Students Nancy Oley Umesh Nagarkatte Medgar Evers College
11:20am – 1:15pm	PLENARY LUNCH SESSION Keynote: Noelle E. Cockett, President, Utah State University Goldratt Consulting Welcome: Rami Goldratt, Chief Executive Officer Keynote: Dr. Ajai Kapoor, Partner, Goldratt Consulting									
1:30pm – 2:20pm	The Shortcut to SUCCESS in Social Services Staci Gheim	Telling Your Story Jessica Larsen Isaac Holyoak Michael Brian	SUCCESS Framework 101 Steve Cuthbert Greg Gardner	Got Smarts? The Use of Integrated Workflow Intelligence to Improve Processes and Results Rick Little	Keep it Simple: Agile Procurement in the Public Sector Chris Hughes Windy Aphayrath	U of U Health Sciences Heidi Cozart Randy Cox	TBA Mike Thompson SkyWest Airlines	Accelerating Results in Aerospace R&D Frank Doerner The Boeing Company	Paradigm Shifting Rebecca O'Hara Gate Gourmet	Removing Family Business Constraints Aureo Villagra Goldratt Consulting
2:35pm – 3:25pm	SUCCESS+: Air Quality & Food Safety Bryce Bird Scott Ericson	TBA	Making Your Case for Funding Phil Dean, Nate Talley, Rich Sanders, Nate Winters, Angie Pinna	Marketing with SUCCESS Jay Kinghorn Rachel Stone	SUCCESS in Higher Education Robert Wagner John Louviere	U of U Health Sciences Heidi Cozart Randy Cox	30 Years of Success at General Motors Jeffrey Miller Kevin Kohls	Reducing the Software Value Gap Boaz Ronen Tel Aviv University	Stability in Turbulence Thomas Hoffmann Lufthansa Technik AERO Alzey	Breaking the Vicious Cycle of Poverty Bill Crim Scott McLeod United Way SLC
3:40pm – 4:20pm	AFTERNOON PLENARY SESSION Keynote: Gil West, Senior Executive Vice President and Chief Operating Officer, Delta Air Lines									
4:30pm – 5:30pm	PLENARY SPECIAL EVENT The Essence of the Toyota Production System: The Roots of Lean, Nampachi Hayashi, Board of Directors, Toyota Motor Corporation									



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Day Two: Friday, September 28

8:30am – 9:00am	GRAND AMERICA HOTEL Registration and Continental Breakfast									
9:00am – 9:45am	MORNING PLENARY SESSION Welcome & Introduction: Kris Cox Keynote: Commissioner Keith Squires, Department of Public Safety									
10:00am – 10:50am	WORKSHOPS WITH A FOCUS ON GOVERNMENT OPERATIONS					WORKSHOPS WITH A FOCUS ON PRIVATE SECTOR OPERATIONS				
	IMPERIAL A	IMPERIAL B	IMPERIAL C	IMPERIAL D	SAVOY	MURANO	MILANO	RIVIERA	FOUNTAINBLEU	IMPERIAL RECEPTION C
10:00am – 10:50am	Intense Focus Extreme Results Greg Gardner Staci Ghneim Rick Little Susan Burke	Getting More Value from IT Solutions Steve Cuthbert Mike Hussey Dr. Ajai Kapoor	Utah State Hospital Dallas Earnshaw Madhu Gundlapalli Alex Knight	SUCCESS+: Air Quality & Food Safety Bryce Bird Scott Ericson	Making Your Case for Funding Phil Dean, Nate Talley, Rich Sanders, Nate Winters, Angie Pinna	SUCCESS in Higher Education Robert Wagner John Louviere	The Catalyst of Breakthrough Performance Gary Adams Delta Air Lines	The TOC Journey at Sport Zone Miguel Teles Sport Zone	Managing Non-Profits for Better Sustainability Boaz Ronen Tel Aviv University	Personal Growth Navigator Nami Sawai Goldratt Consulting
11:05am – 11:55am	Intense Focus Extreme Results Greg Gardner Staci Ghneim Rick Little Susan Burke	Getting More Value from IT Solutions Steve Cuthbert Mike Hussey Dr. Ajai Kapoor	Utah State Hospital Dallas Earnshaw Madhu Gundlapalli Alex Knight	TBA	Marketing with SUCCESS Jay Kinghorn Rachel Stone	Yes, We've Always Done It this Way, but... Why not Do It Better, Faster, Cheaper? Lowell Keig	Even the Sky Is Not The Limit Rebecca O'Hara Gate Gourmet	Leveraging TOC for Breakthrough Success in M&A Rakesh Sinha Radhakrishna Jagannath Godrej Consumer Products	Focus to the Finish Line Guilherme Almeida Goldratt Consulting	Measures that Hurt, Measures that Help Javier Arevalo Goldratt Consulting
12:15pm – 1:30pm	PLENARY SESSION & LUNCH Special Guest Speaker: Steve Starks, President, Utah Jazz and Larry H. Miller Sports & Entertainment									
2:00pm – 4:00pm	GOLDRATT INTERACTIVE WORKSHOPS									
	SAVOY	MURANO	MILANO	RIVIERA	FOUNTAINBLEU	IMPERIAL RECEPTION C				
2:00pm – 4:00pm	Dealing with Uncertainty and Variability Sridhar Chandra	Leadership and Culture to Sustain the Change Andrew Busch Dr. Ajai Kapoor	The TOC Process for Business Innovation Yishai Ashlag	The Haystack Syndrome in Airlines Jaideep Srivastav Andy Ferland	TBA	Pride and Joy: Using TOC to Improve Healthcare Alex Knight Vinny Monteiro				